

# NEWSLETTER

MADE IN SAN FRANCISCO

NOVEMBER 2016

## Welcome to the SwiftStack Monthly Newsletter!

Hi Colleague,

Every year, the holiday season seems to begin earlier, and the season is in full swing. If adding to or starting your own storage cloud is on your gift list, we will be working through the new year to help answer questions and support evaluations during the end of year freeze in IT. This week we are in Las Vegas for the the AWS re:Invent Expo, demonstrating new capabilities for Cloud Sync with Amazon Web Services and Google Cloud Storage. Check out these details and more in this penultimate newsletter of 2016.

Respectfully,

Mario Blandini, VP of Marketing

## PRODUCT UPDATE



### SwiftStack to Amazon S3

## Cloud Sync



### Cloud Sync General Availability

We **announced the general availability** of Cloud Sync, which now supports Google Cloud Storage in addition to Amazon S3. If you missed it, check out Joe and Timur's **demo video**.

Also, you can give these new capabilities a try by downloading **SwiftStack for free** or upgrading to SwiftStack version 4.7 if you're an existing customer.



## SWIFTSTACK TEAM



### SwiftStack turns 5!

Five years ago, on November 15th, SwiftStack was put into motion. It's been an amazing journey to this point and we could not thank our customers enough for being with us for each step.

### Bert has joined SwiftStack



We are proud to announce that Bert Condensa is joining SwiftStack as our new VP of Sales. With more than 20 years of sales, sales management, and executive experience, Bert has previously led sales teams at Cisco Systems, MetaCloud, and was a General Manager at Datalink. Bert was co-founder of Helio Solutions in 2001 and helped grow the company from zero revenue to \$100M before its successful acquisition to a publicly traded System Integrator. He also brings experience from sales roles at BEA and Sun Microsystems. Bert received a Bachelor of Applied Science (B.A.Sc.) in Economics from University of San Francisco.

## PARTNER UPDATE



### Highlight of Recent Partnerships

Avere, Mirantis, Tata Communications and Vizrt are now delivering unique solutions for their customer bases by integrating and reselling SwiftStack object storage with their latest offerings. **Learn a bit** about these exciting partnerships.



## CUSTOMERS



### November Customer Highlight



#### Cloud9Ortho

Scale-out storage for their orthodontics and pedodontics practice management SaaS applications—storing data for imaging, electronic claims, electronic statements, auto pay/auto post, and more.

## EVENTS



### Upcoming Events

**AWS re:Invent**

November 28th - December 2nd

Las Vegas, NV

**PCHA Connected Health Conference**

December 11th - 14th

Washington, DC



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